



Please note, by agreeing to these Terms & Conditions, you are agreeing with all points listed below.

Things to do **BEFORE** the day of the market and **Terms & Conditions of the Market**.

1. **Tell everyone you speak to about it. Spread the word.** Whether you think they'd be interested in buying or selling, the more people who attend, the better the chance of you selling your items. The more you can share the event on Facebook/Instagram/tiktok/word of mouth etc – the more visible the event will be.
2. Feel free to print out some copies of the poster of the event details. Perhaps you could pass these to family, friends, workmates. You could even ask your local shop, nursery, church, baby clubs, local café, gym or doctors' surgery to display them in the window. The more people hear about the event, the more footfall there will be on the day.
3. Organise what you plan to sell. Ensure that everything is priced clearly PRIOR to market day. On the day you will have a set time to organise your stall, and if things aren't priced beforehand then you'll be wasting precious selling time.
4. You can attach sticky labels, or price tags onto each item, please ensure these are visible to maximise the chance of selling. Coloured price tags are readily available in supermarkets and websites such as Amazon. **From previous experience, stallholders who price items tend to sell more!**
5. Buyers will most definitely expect a discount on the normal RRP, so please bare this in mind when you're deciding what to price your items. Feel free to offer 'Buy One Get One Free', 'Multibuy', '3 for 2' type deals on your stall. If you can offer added value for your buyer then it will entice them to buy more of what you have. **REMEMBER!** You are attending the market to make money, so price your items fairly without under-pricing them. You want to ensure you make back the stall cost and then anything else on top is a bonus. **If you don't want to have to cart everything home with you again, price it to sell!. Would you rather a few pounds or no pounds? We always advise to keep prices comparable with charity shops.**
6. If you're selling CLOTHES, SHOES, ACCESSORIES, try to price them based on the brand. Designer items will always sell for more than high street shop items. Highlight the make of the item by writing this on your tags. It will also help if you separate everything into relevant sizes, e.g., have all the size 10's together, 14's together, then 16's then 18's etc.

7. If you're selling clothing items, it would be a good idea to separate them into men's/ladies/boys/girls/baby boy/baby girl etc, as it will allow customers to view the specific range of items they're looking for. Same with shoes or accessories also. It also helps if you ask potential buyers 'are you looking for anything in particular?'
8. People attending the market will expect a bargain and chances are they will even haggle. It's your stall and your items, so sell at a price you feel comfortable with, even offer them a deal if you wish. The more you sell, the less you will have to pack up and take back home again with you. Sellers previously have used signs saying things such as 'Make me an offer!' or 'Buy one get one free!' to attract buyers.
9. Bundles. Everyone loves a bundle! If it's 4 t-shirts for £6 for example, 2 pairs of shoes for £8, whatever you want to price it, this will attract interest from customers. If you have similar items, you may want to price them at one set price. For example, 'All Jeans £4' or whatever price you feel comfortable with.
10. If your customer would like to purchase an item that requires batteries, then you must either provide batteries with the item or have test batteries available so the customer can see the item working before purchase.
11. **Everything on your stall MUST be of a good, acceptable quality and fit for purpose.** Every stall will be inspected beforehand to ensure that no sub-standard products are on display. **Please do not be offended if we ask you to remove something that we deem not to be fit for sale.** This is the last thing we want to do, so please ensure everything is clean, without flaws (unless you are highlighting them specifically to potential buyers), **no dirty or frayed items, scuffed shoes or broken heels. All toys, games, household items should all be in good condition.**
12. With household items also, please ensure the items are clean and in full working order. If you're selling soft furnishings then please ensure they are free from stains, smells or any defects.
13. Buyers expect items to be in good quality when they're purchasing. So, **if it's seen better days, then it's probably not the right item for the market.** So, we would ask you to consider this when gathering items for sale. However, you could have a 'free items' section if you wish.
14. Ask customers if they're looking for something in particular and direct them to anything relevant you may have.
15. Talk to everyone and welcome them with a friendly smile! People buy from people, so a smile will go a long way. **Try not to sit glued to your phone, research of markets shows that welcoming stallholders make more money!**

We aim to maximise your sales by only allowing items that are in good, usable condition to be sold on your stall. You making money is our focus, so you can help by making sure your stall is full of quality items.

Items will ALWAYS sell faster when they are clean. Cast an eye over all of your sale items and give them a good clean, wash any clothes beforehand, ensure any household items are clean also.

### **Checklist**

It's also a good idea to run through a final checklist before market day to ensure the day runs smoothly for you. Check you have the following:

**Paper/plastic Carrier Bags** – if you have lots of them in your house taking up space, here's another opportunity to de-clutter, by giving them to customers with any purchase.

**Pen & permanent marker** – for any last-minute labelling or if you want to change any prices throughout the sale.

Make your stall stand out with a **lovely display**. The more appealing it looks, the higher the chance of people stopping to have a browse. Use boxes, baskets, signs to prop items up to create a visually appealing display.

Remember to bring **BATTERIES** for any items that require them  
Blu Tac, Scissors & Sellotape will always come in handy on the day.

**CASH & Money Tin** You'll need to bring a float to start you off and to ensure you have plenty of change for customers. You don't want to lose out on any sales if you can't give customers the correct change. We recommend bringing a mixture of notes & coins. £10 notes, £5 notes, £1 coins, 50p's 20p's, 10p's. The market is a predominantly CASH ONLY event, so bring cash for your float and to spend yourself.

**Bin Bags**, to bin any rubbish when clearing your stall at the end of the day.

When you arrive at Wishaw Sports Centre, you will find lots of parking in front of the venue, as well as some at the side and rear too. There is also an overflow car park across the road at the Train Station.

All stallholders will be given access to the hall at 10am. This will give you 2 hours to set your stall up to have it ready for the doors opening to the public at 12pm. Use this time wisely. If your stall is in chaos when the doors open, chances are people will walk past and they may not come back to your stall again. We ask that all stallholders arrive early enough to give you ample time to set-up, late arrivals may be refused entry.

**DO NOT overcrowd your stall and surrounding space and absolutely DO NOT infringe on the space of the stall next to you.** You want potential buyers to be able to browse everything you have for sale without them having to rummage for items. If everything is organised into relevant sections e.g., all cushions together, all household items together, all shoes together, all books & toys together etc, then it will not only make your stall look so much better but will ensure people can easily find what they're looking for.

**Directions from the Operator:**

Stallholders are required to follow all instructions given by the Operator.

**Every Stallholder must abide by these rules.** The contract for the rental of a stall location at an event stipulates that strict adherence to them be maintained.

All stallholders must work together and do their share to make sure that The Too Good To Throw Market events are successful, enjoyable, and secure for everyone.

The Operator's employees, other stallholders, and members of the public must all be treated with respect and courtesy by stallholders at all times. Any undesirable behaviour, such as bothering or hindering other traders, violence, using abusive language, or refusing to follow a reasonable instruction, will be regarded as a violation of these regulations. A stallholder who violates this rule is likely to be asked to leave the market immediately and prohibited from selling at any other markets in the future.

Any risk management or accident prevention instructions given by the Operator must be strictly followed and implemented right away.

**Exclusion of Operator's Liability:** The stallholder recognises and agrees that the Operator has not, other than as expressly stated in these regulations, made any guarantees or representations about the stallholder's possession or use of a stall site at The Too Good To Throw Market. This covers, but is not limited to, any guarantees or statements about the likely sales or profits of the vendor. the advantages of a specific stall site's location. the approximate number of potential clients who will visit the market. the location of their stall or the presence of other stallholders offering the same or similar items or services on the same market day. The stallholder's access to other services and facilities

**Trading Times:** The market is open to the public from 12pm until 3pm. Stallholders are expected to do business throughout the event out of consideration for other vendors and at the Operator's request.

**It is strictly requested that you do not close your stall prior to the closure of the market at 3pm.**

A stallholder is expected to ask the market manager for permission before leaving early if necessary.

The Operator will let you know if there are any changes to these trading hours before the event. Thank you for your understanding in this matter.

**Stall Site Allocation and Position:** The Operator is entirely in charge of allocating and positioning pitch sites.

If you have a specific request for a position modification, please get in touch with the operator at least 4 days before the event so that the changes may be incorporated in the setup instructions and don't affect other traders. We always do our best to grant specific requests, but dependant on each venue they cannot be guaranteed.

The pitch position cannot be changed by stallholders without first consulting the operator.

Setting Up your stall, Closing Down your stall, Loading and Unloading:

Stallholders must set up, close down, load and unload strictly within the specified times and guidelines given for each event.

It is imperative that these instructions are followed to ensure the market runs smoothly. Late arrivals could be refused entry to begin set-up if the operator deems that the stall will not be ready in time for the event opening.

Before vacating your stall site, we kindly ask that you remove all rubbish and do all other things that may be reasonably necessary to leave the stall site in the same condition that it was in before you set up your stall for the day.

Stallholders are required to remove and take away their own waste where possible.

The TGTTM reserves the right to refuse a place on any future events to Stall Holders who have wilfully failed to comply with any of the above conditions. It is within our rights to ask you to vacate your stall and leave on the day if we find your behaviour to be inappropriate or if you fail to comply with any of the Terms and Conditions you have agreed to by booking a stall at the event.

**I have attached a guidance document aimed at those who sell at car boot type sales/markets, (both consumers and businesses who sell) that may be of assistance to stallholders. Businesses can also seek further guidance on the Business Companion website on a range of consumer protection requirements:**

<https://www.businesscompanion.info/>

We strongly request that all business/food stallholders should have the relevant public liability insurance in place and absolutely must have all food items clearly labelled with allergen info (this is required by law) – please follow the information supplied on this link; <https://www.food.gov.uk/business-guidance/prepacked-for-direct-sale-ppds-allergen-labelling-changes-for-mobile-sellers-and-street-food-vendors>

# Photography/ Filming in Progress

Please note that filming/photography is taking place at all Too Good To Throw Markets by an event organiser. These images/videos will be used solely for promotional and archival purposes. The photographs and recordings made are likely to appear on our website or social media platforms as way of promotion for past and future events.

Too Good To Throw Market reserves the right to use any photograph/video taken at any Too Good To Throw Market event without the expressed written permission of those included within the photograph/video. Too Good To Throw Market may use the

photograph/video in publications or other media material produced, used or contracted by Too Good To Throw Market including but not limited to: brochures, invitations, books, newspapers, magazines, television, websites, social media etc.

A person attending an Too Good To Throw Market event who does not wish to have their image recorded for distribution should make their wishes known to the photographer, and/or the event organisers, and/or contact Too Good To Throw Market at [hello@toogoodtothrowmarket.co.uk](mailto:hello@toogoodtothrowmarket.co.uk) , in writing of his/her intentions and include a photograph. Too Good To Throw Market will use the photo for identification purposes and will hold it in confidence.

By participating in an Too Good To Throw Market event or by failing to notify Too Good To Throw Market, in writing, your desire to not have your photograph used by Too Good To Throw Market, you are agreeing to release, defend, hold harmless and indemnify Too Good To Throw Market from any and all claims involving the use of your picture or likeness.

Any person or organisation not affiliated with Too Good To Throw Market may not use, copy, alter or modify Too Good To Throw Market photographs, graphics, videography or other, similar reproductions or recordings without the advance written permission of an authorised designee from Too Good To Throw Market.

Thank you for your understanding and cooperation!

[If you would prefer not to be photographed please let the photographer know prior to the event.](#)

TGTT Market cannot be held responsible for any loss, theft or damage to items.

The "Too Good To Throw Market" is committed to providing a safe and enjoyable environment for all participants. However, we would like to inform all vendors and visitors that the Market cannot be held responsible for goods left overnight within the Market venue. Please read and understand the following disclaimer:

1. Responsibility for Personal Belongings: Vendors and visitors are solely responsible for their personal belongings and merchandise within the Market venue. The Market does not assume any responsibility for lost, stolen, or damaged items.
2. Overnight Storage: The Market does not provide overnight storage facilities or security services for items left within the Market venue. Any items left unattended overnight are done so at the owner's risk.
3. Security Measures: While the Market endeavours to maintain a safe environment, we cannot guarantee the security of items left unattended. We recommend that vendors and visitors take appropriate precautions to secure their belongings.
4. Report Suspicious Activity: If you observe any suspicious activity or have concerns regarding the safety of your belongings, please report it to Market staff or security personnel immediately.

5. Insurance and Liability: Vendors are advised to obtain their own insurance coverage for their merchandise, including coverage for loss or damage. The Market shall not be held liable for any financial losses or damages incurred by vendors or visitors.

6. Cooperation with Authorities: In the event of theft or any criminal activity reported within the Market venue, the Market will cooperate fully with relevant authorities to assist in the resolution of such incidents.

By participating in the "Too Good To Throw Market," vendors and visitors acknowledge and accept the terms of this disclaimer. It is essential to exercise caution and personal responsibility when attending the Market and safeguarding personal belongings.

Please read and understand the following disclaimer before participating in any "Too Good To Throw Market" event (hereinafter referred to as "the Event"):

1. Participation at Own Risk: All participants, including vendors, visitors, volunteers, and event organisers, attend the Event at their own risk. "Too Good To Throw Market" (hereinafter referred to as "the Market") does not assume liability for accidents, injuries, or losses that may occur during the Event.

2. Safety Precautions: The Market is committed to providing a safe environment for all participants. However, it is the responsibility of each individual to exercise caution and take appropriate safety precautions while at the Event. This includes watching out for tripping hazards, following traffic rules in parking areas, and securing personal belongings.

3. Merchandise and Quality: Vendors are responsible for the quality and safety of the merchandise they sell at the Event. The Market does not endorse or guarantee the quality, safety, or authenticity of any products sold by vendors.

4. Event Cancellation: The Market reserves the right to cancel or reschedule the Event in the event of unforeseen circumstances, such as inclement weather, natural disasters, or any other situations beyond our control. We will make reasonable efforts to notify participants of any cancellations or changes.

5. Refunds: The Market's refund policy for vendor fees may vary. Participants are encouraged to review the specific refund policy provided for each Event.

6. Release of Liability: By participating in the Event, all attendees and vendors hereby release the Market, its organisers, sponsors, and affiliates from any liability for injuries, accidents, losses, or damages that may occur during the Event.

8. Personal Responsibility: It is essential for all participants to act responsibly, follow event guidelines, and respect the rules and regulations set forth by the Market and the Event venue.

9. Changes to Terms: The Market reserves the right to modify or update the terms and conditions of participation in the Event as needed.

By participating in any "Too Good To Throw Market" event, you acknowledge and accept the terms of this disclaimer. Your safety and enjoyment are important to us, and we appreciate your cooperation in creating a positive and secure event experience for everyone.

